

# Cold-Calling BINGO

Grab your calling list and this card and start dialing! Each time you get stuck, mark or cover the square that matches the situation. When you get a straight line in any direction: vertically, horizontally, or diagonally, you've got a BINGO!

You're too expensive	Send us your resume	We're happy with someone else	Is this a sales call?	I'm about to go into a meeting
Call my boss/supervisor	Can't get past receptionist	Now's a bad time	Send me information	We don't need your service
Apply on our website	I don't like you	<b>VOICE MAIL!</b>	We don't have a budget	I'm not interested
I need to think about it	We only use in-house people	Call back in X months	Had a bad experience with a freelancer	Call my assistant/minion
We don't take cold calls	I don't have time	Number no longer in service	CEO designs/writes everything	I need to ask my spouse/partner